

Checklist for Conducting Internal Audit in a Retail Store in India

PRE-AUDIT PREPARATION

Documentation Review

- ☐ Previous audit reports and management responses
- ☐ Store operational policies and procedures manual
- ☐ Organizational chart and reporting structure
- ☐ List of all licenses and permits
- ☐ Insurance policies and coverage details
- ☐ Vendor agreements and contracts
- ☐ Employee handbook and HR policies

Audit Planning

- ☐ Define audit scope and objectives
- ☐ Prepare audit timeline and schedule
- ☐ Assign audit team members and responsibilities
- ☐ Notify store management about audit dates
- ☐ Prepare audit tools and templates

1. SALES & CASH MANAGEMENT

Point of Sale (POS) Systems

- ☐ Verify POS system functionality and accuracy
- ☐ Check for proper user access controls and passwords
- ☐ Review transaction logs for unusual patterns
- ☐ Test cash register reconciliation procedures
- ☐ Verify backup systems and data recovery procedures
- ☐ Check integration with inventory management system

Cash Handling Procedures

- ☐ Observe cash handling practices during operations
- ☐ Verify daily cash counting procedures
- ☐ Check cash drawer limits and authorization levels
- ☐ Review cash deposit procedures and timing
- ☐ Verify segregation of duties in cash handling
- ☐ Check petty cash management and documentation
- ☐ Review cash shortage/overage reporting procedures

Sales Documentation

- ☐ Verify completeness of sales invoices and receipts
- ☐ Check numerical sequence of sales documents
- ☐ Review credit note and return procedures
- ☐ Verify GST invoice compliance and formats
- ☐ Check customer return and exchange policies
- ☐ Review gift card and loyalty program management

2. INVENTORY MANAGEMENT

Physical Inventory

- ☐ Conduct sample physical inventory counts
- ☐ Compare physical counts with system records
- ☐ Investigate significant variances
- ☐ Review inventory adjustment procedures
- ☐ Check damaged and obsolete inventory handling
- ☐ Verify high-value item security measures

Inventory Controls

- ☐ Review goods receiving procedures
- ☐ Check vendor invoice matching with purchase orders
- ☐ Verify inventory tagging and labeling systems
- ☐ Review stock rotation (FIFO/LIFO) practices
- ☐ Check inventory reorder levels and procedures
- ☐ Verify stock transfer documentation between locations

Loss Prevention

- ☐ Review shrinkage analysis and trends
- ☐ Check CCTV coverage and monitoring procedures
- ☐ Verify electronic article surveillance (EAS) systems
- ☐ Review employee bag checking procedures
- ☐ Check customer and employee theft prevention measures
- ☐ Verify incident reporting procedures



3. LEGAL & REGULATORY COMPLIANCE

Business Licenses and Permits

- ☐ Shop and Establishment License validity
- ☐ GST registration certificate and compliance
- ☐ Food Safety and Standards Authority of India (FSSAI) license
- ☐ Fire safety certificate and NOC
- ☐ Pollution Control Board clearance (if applicable)
- ☐ Municipal trade license
- ☐ Labor license and contractor license (if applicable)

Tax Compliance

- ☐ GST return filing status and accuracy
- ☐ Input tax credit reconciliation
- ☐ TDS compliance for applicable transactions
- ☐ Professional tax payments
- ☐ Property tax payments (if applicable)
- ☐ Review tax audit requirements and compliance

Labor Law Compliance

- ☐ PF and ESI registration and contributions
- ☐ Minimum wage compliance
- ☐ Working hours and overtime regulations
- ☐ Employee safety and welfare measures
- ☐ Maternity benefit compliance
- ☐ Contract labor regulations compliance
- ☐ Gratuity provisions and compliance



4. FINANCIAL CONTROLS & ACCOUNTING

Revenue Recognition

- ☐ Review sales cut-off procedures
- ☐ Verify revenue recognition policies
- ☐ Check for proper recording of discounts and promotions
- ☐ Review layaway and advance payment handling
- ☐ Verify gift card liability recording
- ☐ Check commission and incentive calculations

Expense Management

- ☐ Review expense authorization procedures
- ☐ Verify supporting documentation for expenses
- ☐ Check utility bill payments and reconciliation
- ☐ Review rent and lease payment compliance
- ☐ Verify maintenance and repair expense controls
- ☐ Check advertising and promotion expense approvals

Bank & Cash Reconciliation

- ☐ Review bank reconciliation procedures and frequency
- ☐ Check for outstanding items and their follow-up
- ☐ Verify cash book maintenance and accuracy
- ☐ Review cheque and payment authorization controls
- ☐ Check electronic payment system controls
- ☐ Verify inter-branch/inter-company transactions



5. HUMAN RESOURCES & PAYROLL

Employee Records

- ☐ Verify employee documentation and KYC compliance
- ☐ Check employment contract completeness
- ☐ Review background verification procedures
- ☐ Verify salary structures and grade definitions
- ☐ Check employee benefit administration
- ☐ Review performance appraisal systems

Payroll Controls

- ☐ Verify payroll calculation accuracy
- ☐ Check statutory deduction compliance
- ☐ Review overtime calculation and approval
- ☐ Verify bonus and incentive calculations
- ☐ Check payroll journal entries
- ☐ Review payroll reconciliation procedures

Attendance & Time Management

- ☐ Review attendance recording systems
- ☐ Check leave management procedures
- ☐ Verify shift scheduling and coverage
- ☐ Review time-off request approvals
- ☐ Check holiday and overtime policies
- ☐ Verify biometric/attendance system functionality



6. INFORMATION TECHNOLOGY & DATA SECURITY

System Security

- ☐ Review user access controls and permissions
- ☐ Check password policies and compliance
- ☐ Verify software licensing compliance
- ☐ Review data backup and recovery procedures
- ☐ Check antivirus and security software updates
- ☐ Verify network security measures

Data Management

- ☐ Review customer data protection measures
- ☐ Check employee data confidentiality controls
- ☐ Verify financial data security procedures
- ☐ Review data retention and disposal policies
- ☐ Check system integration and data accuracy
- ☐ Verify disaster recovery plans

7. CUSTOMER SERVICE & SATISFACTION

Service Standards

- ☐ Review customer service policies and procedures
- ☐ Check complaint handling and resolution processes
- ☐ Verify warranty and after-sales service procedures
- ☐ Review customer feedback collection systems
- ☐ Check staff training on customer service
- ☐ Verify accessibility compliance for differently-abled customers



Quality Assurance

- ☐ Review product quality control measures
- ☐ Check supplier quality assessment procedures
- ☐ Verify product recall procedures (if applicable)
- ☐ Review customer satisfaction surveys
- ☐ Check service level agreement compliance
- ☐ Verify product information accuracy and labeling

8. ENVIRONMENT, HEALTH & SAFETY

Store Safety

- ☐ Review fire safety equipment and procedures
- ☐ Check emergency evacuation plans and drills
- ☐ Verify first aid facilities and training
- ☐ Review workplace safety measures
- ☐ Check CCTV system functionality and coverage
- ☐ Verify security alarm systems

Health and Hygiene

- ☐ Review cleanliness and sanitation procedures
- ☐ Check pest control measures and documentation
- ☐ Verify food safety compliance (if applicable)
- ☐ Review employee health and safety training
- ☐ Check washroom facilities and maintenance
- ☐ Verify compliance with COVID-19 protocols (if applicable)



Environmental Compliance

- ☐ Review waste management and disposal procedures
- ☐ Check plastic usage and ban compliance
- ☐ Verify energy conservation measures
- ☐ Review water usage and conservation
- ☐ Check noise pollution compliance
- ☐ Verify environmental clearance compliance

10. INTERNAL CONTROLS & RISK MANAGEMENT

Segregation of Duties

- ☐ Review key process segregation of duties
- ☐ Check approval hierarchies and limits
- ☐ Verify independent review and monitoring
- ☐ Review exception reporting procedures
- ☐ Check management oversight controls
- ☐ Verify periodic rotation of duties

Risk Assessment

- ☐ Review business risk identification processes
- ☐ Check risk mitigation strategies
- ☐ Verify insurance coverage adequacy
- ☐ Review fraud risk assessment
- ☐ Check business continuity planning
- ☐ Verify crisis management procedures



POST-AUDIT ACTIVITIES

Audit Findings Documentation

- ☐ Summarize all audit findings and observations
- ☐ Classify findings by risk level (High/Medium/Low)
- ☐ Prepare detailed recommendations for each finding
- ☐ Document management responses and timelines
- ☐ Prepare executive summary for senior management
- ☐ Schedule follow-up audit activities

Management Action Plan

- ☐ Review management's corrective action plans
- ☐ Verify reasonableness of proposed timelines
- ☐ Check resource allocation for remediation
- ☐ Schedule periodic progress reviews
- ☐ Document responsibility assignments
- ☐ Establish monitoring and reporting mechanisms

Audit Report Preparation

- ☐ Prepare comprehensive audit report
- ☐ Include methodology and scope details
- ☐ Present findings with supporting evidence
- ☐ Provide actionable recommendations
- ☐ Include management responses
- ☐ Set up follow-up audit schedule



REGULATORY UPDATES & COMPLIANCE CALENDAR

Monthly Reviews

- ☐ GST return filing status
- ☐ TDS compliance verification
- ☐ PF and ESI contribution payments
- ☐ Bank reconciliation completion
- ☐ License renewal tracking

Quarterly Reviews

- ☐ Statutory audit requirements
- ☐ Tax compliance verification
- ☐ Insurance policy renewals
- ☐ Vendor performance evaluation
- ☐ Risk assessment updates

Annual Reviews

- ☐ License and permit renewals
- ☐ Annual compliance verification
- ☐ Policy and procedure updates
- ☐ Staff training requirements
- ☐ System upgrades and improvements

